

2018-2021 Comparison <i>Lake of the Ozarks</i>							First Quarter		
Year	# Trans	Volume	Avg. DOM	Avg. Sales Price	Trans%	Vol%	Year to Date		
Residential, Villas & Townhomes Waterfront									
2018	140	\$47,487,513	138	\$339,197					
2019	129	\$42,794,850	114	\$331,743	-8%	-10%			
2020	146	\$54,332,236	109	\$372,139	13%	27%			
2021	224	\$130,564,452	85	\$582,877	53%	140%			
Residential, Villas & Townhomes Offshore									
2018	210	\$29,435,891	135	\$140,171					
2019	181	\$29,336,125	129	\$162,078	-14%	0%			
2020	211	\$39,398,198	112	\$186,721	17%	34%			
2021	271	\$60,278,604	90	\$222,430	28%	53%			
Waterfront Lots									
2018	28	\$3,708,000	246	\$132,429					
2019	10	\$753,400	245	\$75,340	-64%	-80%			
2020	22	\$3,210,500	190	\$145,932	120%	326%			
2021	39	\$6,550,900	254	\$167,972	77%	104%			
Other Lots & Lands									
2018	56	\$1,790,601	204	\$31,975					
2019	65	\$2,090,974	146	\$32,169	16%	17%			
2020	68	\$2,375,250	118	\$34,930	5%	14%			
2021	103	\$5,054,430	273	\$49,072	51%	113%			
Condos & Timeshares									
2018	150	\$25,430,635	130	\$169,538					
2019	134	\$22,365,961	112	\$166,910	-11%	-12%			
2020	151	\$27,571,248	92	\$182,591	13%	23%			
2021	194	\$47,011,089	52	\$242,325	28%	71%			
Commercial Properties									
2018	20	\$5,623,700	173	\$281,185					
2019	22	\$7,581,000	196	\$344,591	10%	35%			
2020	26	\$8,179,300	188	\$314,588	18%	8%			
2021	24	\$7,955,682	226	\$331,487	-8%	-3%			
Farm									
2018	3	\$624,000	155	\$208,000					
2019	6	\$1,528,500	202	\$263,750	300%	N/A			
2020	2	\$397,000	134	\$198,500	300%	-74%			
2021	10	\$5,128,600	130	\$512,860	400%	1192%			
Homes Over a Million							Year	Total	Volume
2018	3	\$5,931,500	345	\$1,977,167			2018	607	\$114,100,034
2019	1	\$1,030,000	64	\$1,030,000	-67%	-83%	2019	547	\$106,450,810
2020	3	\$3,759,375	205	\$1,253,125	200%	265%	2020	626	\$135,463,732
2021	22	\$37,929,509	109	\$1,724,069	633%	909%	2021	857	\$262,543,757

Based on information from the Association of REALTORS® (alternatively, from the Bagnell Dam Association of REALTORS® MLS and Lake of the Ozarks Board of REALTORS® MLS) for the period January 1st through March 31st of 2018, 2019, 2020, and 2021. The data collected for this report is information that was reported to the MLS as of April 12, 2021.